

# Network News

West Midlands

January-March 2006

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## Tell us what you think...

If you have any comments or would like to make a contribution to future issues, we'd like to hear from you! Contact Julie Witts on 02476 849380 or email [julie.witts@cimaglobal.com](mailto:julie.witts@cimaglobal.com)



## From the Chair

I would like to start by wishing all CIMA members, students and staff a very Merry Christmas and a Happy and Prosperous New Year from Council and your Area and branch committees.

With the New Year comes mandatory CPD for all CIMA members (barring exemptions) and for those of you who missed our Area CPD event in November, we have a second event in the North West Midlands on 11 January at the Holiday Inn, Junction 15, M6. An article inside explains some of the ways CIMA is helping you in achieving this IFAC requirement, including web-based tools, Financial Management and Area and branch events.

Here in the West Midlands we are also piloting the Professional Institutes Network (PIN WM), to offer you an even wider range of events from other professional bodies as well as joint events between PIN members. The first joint event under this banner has been arranged for 9 February at Hilton Metropole Hotel, NEC

in Birmingham and will be on the very topical subject of 'Identity Fraud'. At this event we hope to provide you with further details of the PIN WM website and event booklets.

Our second Annual Student Conference is being held once again at the Novotel in Birmingham on Saturday 18 February and includes such topics as Exam Techniques and Time Management. Details can be found in the new Student Section of Network News, which also provides details of your branch committee student representatives.

Finally, the Area is piloting the new Schools Pack, which is designed to facilitate members making presentations at school careers events to help spread the word about CIMA to teenagers. If you know of an event in your area, please let Julie Witts, our Local Event Co-ordinator know and she will get the local branch representatives to cover it.

**Margaret May**  
Area Chairman and Council Member

## CIMA in the West Midlands

The Area and branch committees in the West Midlands are run by an enthusiastic and committed group of CIMA members, passed finalists and students, who organise the branch and area programmes and work hard to promote CIMA in the West Midlands. In addition to these invaluable volunteers in the network, CIMA also has three staff members working in a number of different areas within the West Midlands. Here is a brief introduction to these three people with an outline of their roles.

### Julie Witts – Local Event Co-ordinator

Julie covers the West Midlands, incorporating Coventry, Birmingham and North West Midlands branches and helps the local branch and Area networks to organise their events, finds speakers and venues and helps to ensure they run smoothly on the night.

If any member or student has any ideas for events, or knows of any good speakers, please do feel free to contact Julie on T. 02476 849380 or

E. [julie.witts@cimaglobal.com](mailto:julie.witts@cimaglobal.com)

### Daniel Gordon – Market Development Manager

Daniel works within CIMA's Business Development team. His primary focus is to promote CIMA to educational establishments, (essentially universities), prospective students and recruitment consultants. He also works with employers, supporting their Graduate Recruitment Strategies. Daniel covers the West and East Midlands and the South West and Wales.

If you would like to contact Daniel about any of the areas he covers please email him on [daniel.gordon@cimaglobal.com](mailto:daniel.gordon@cimaglobal.com)

### Mark Harvey – Business Development Manager

Mark has been with CIMA since April 2005. He is responsible for supporting employers of CIMA students in the Midlands (East and West). Mark's role is to develop additional CIMA business through the CIMA Training Partner programme with existing and prospective clients across the public and private sectors.

Network News is sponsored by



## Who's Who in your Area

Key contacts in your Area are listed below. For a full listing of branch contacts, and event information, go to <http://www.cimaglobal.com/events>

### Area Chairman

Margaret May  
01538 385364 (w)  
01538 385487 (h)  
07973 500539 (m)  
[mmay@m-a-p.co.uk](mailto:mmay@m-a-p.co.uk)

### Area Secretary

Andrew Shepherd  
01327 843582 (h)  
[andrew.shepherd1@tesco.net](mailto:andrew.shepherd1@tesco.net)

### Council Members

Sue Hoof  
01630 685696 (h)  
07801 089337 (m)  
[sue@bwthynteg.fsnet.co.uk](mailto:sue@bwthynteg.fsnet.co.uk)

Margaret May  
01538 385364 (w)  
01538 385487 (h)  
07973 500539 (m)  
[mmay@m-a-p.co.uk](mailto:mmay@m-a-p.co.uk)

### Local Event Co-ordinator

Julie Witts  
PO Box 2486  
Coventry CV4 7YR  
Tel/Fax: 02476 849380  
[julie.witts@cimaglobal.com](mailto:julie.witts@cimaglobal.com)

## Branch Contacts

### Birmingham

Secretary  
Matthew Becker  
01926 648798  
[mbecke13@jaguar.com](mailto:mbecke13@jaguar.com)

### Coventry

Secretary  
Nick Jessett  
01332 260113 (w)  
02476 411495 (h)  
[nick.jessett@rolls.royce.com](mailto:nick.jessett@rolls.royce.com)

### North West Midlands

President  
Bill Murray  
01782 680252

So, if you are an employer with CIMA students and would like to benefit from the many services provided by this no-cost programme then please contact him at [mark.harvey@cimaglobal.com](mailto:mark.harvey@cimaglobal.com) or telephone (01527) 546931.

## Student Section

### West Midlands

## Area Student Conference

Saturday 18 February, 9.30am to 4.30pm

Following on from the success of the first student conference in February 2005, we are pleased to announce the second West Midlands Area Student Conference.

The Conference will be held at the Novotel Hotel, Birmingham, and we are pleased to welcome John Coghlan, CIMA Deputy President, who will be joining us for the day. A programme of presentations will run throughout the day and there will be an opportunity to get one-to-one advice on careers and your career profile, to gain membership of the Institute.

The event is being held in association with The Financial Training Company and Robert Half International.



Presentations will include:

#### Time management for exam success

Mark Griffiths from FTC will talk about how to effectively manage your studying and examination time. The following areas will be covered:

- What is time management?
- What is your problem?
- Using time effectively when you study.
- Using time effectively in the exam.
- What to do in twenty minutes.

#### Exam Techniques

Have you ever wondered how an examiner sets an exam? Or how a marker decides whether you should pass or fail? Here's your opportunity to meet David Harris, who has been both an examiner and a marker, and ask all those questions you've always wanted to ask...

#### Career Profile for CIMA membership

Are you ready to move forward and apply for membership, when do you know if you are ready, what are the benefits? Claire Morton, CIMA's Practical Experience Manager, will answer all these questions and explain how to complete the vital career profile to assist in making your application for membership a successful one.

During the course of the day, you will have the opportunity to discuss your personal situation on a one-to-one basis with an assessor, so bring your CV and other papers along (**please note, membership cannot be given on the day**).

#### How to Manage your Career

Robert Half Finance & Accounting Regional Director, John Dyson presents 'How to Manage Your Career', an incisive look at how to progress your career in today's competitive market. He looks at relevant topics for today's successful finance professional including taking charge of your career, skills you must possess to get ahead, the value of communication and teamwork, and career planning.

In addition to the presentations, stands will be set up by the recruitment and training companies so there is an opportunity for you to ask any questions you have of the various experts and to get advice and assistance.

The event is sponsored by Nigel Lynn Associates, Morgan McKinley and ECHM.

The delegate fee of £15 includes refreshments during the day and an excellent 2 course hot buffet lunch. Places will be allocated on a first come, first served basis.

All three branches in the West Midlands have active student groups who put together the programme of events to help students in their exams and careers. If you have any specific ideas for student events, or would like to get more involved in the student groups, please contact your local branch student representative:

Birmingham – Sharan Sanghera  
[E.sharan.sanghera@barclaycard.co.uk](mailto:E.sharan.sanghera@barclaycard.co.uk)

Coventry – Ed Murray  
[E.Ed.Murray@eon-uk.com](mailto:E.Ed.Murray@eon-uk.com)

North West Midlands – Lee Hambleton  
[E.lhambleton@btinternet.com](mailto:E.lhambleton@btinternet.com)

Need help with passing TOPCIMA - see page 4 for event details.

# Local Events Coming Soon

Guests and colleagues are most welcome.

## North West Midlands

### CPD Developments in CIMA

Wednesday 11 January, 6.30 for 7.00pm

Nigel Race has been CIMA's CPD Manager since 2002. His key responsibilities are to provide learning support to members and to develop CPD products and services. A member of the CIPD, Nigel's specialism is in training and development.



At the CIMA AGM in June 2005, members voted to make CPD a mandatory requirement for all members. This comes into effect from January 2006. CIMA is committed to promoting the benefits of lifelong learning to all members and is developing its new CPD framework to support individual members in meeting their professional development requirements. This session will cover:

- CIMA's new CPD framework
- the policy
- the support
- the timing
- questions.



This event is being held in association with [totallyfinancial.com](http://totallyfinancial.com)

## Birmingham

### A Five Step Approach to a New Job with Andrew Farr Associates

Wednesday 25 January, 6.30 for 7.00pm

Whatever stage of your career you are at, it's much easier to find the right job with expert support and advice.

Andrew Farr Associates ([www.andrewfarr.com](http://www.andrewfarr.com)) is the newest accountancy and financial recruitment consultancy in the UK. They believe in a consultative and straight-forward approach and will deal with all clients and candidates in the same manner, with no quibble and no fuss, delivering a first class recruitment solution to them.

If you are looking for a new job, remember that the CIMA qualification is now the first choice of more than eight out of ten employers in the UK (from the CIMA website). And if you want to work outside this country, CIMA's growing reputation across the globe will help you to secure the international career you're looking for.

Remember your next job could only be 5 steps away! The evening will cover a 5-step approach on:

- how to find a recruitment company
- preparation for CV and covering letter
- interview process and research
- the interview
- the offer and feedback process.

This career evening will provide you with the skills required for career success and Andrew Farr consultants will also be available for any individual advice required.

## Birmingham

### Birmingham International Airport – The Past, The Present and The Future?

Wednesday 1 February, 6.30 for 7.00pm

Please note all places must be pre booked due to security reasons.

Birmingham International Airport (BIA) is the 2nd busiest airport outside London carrying in excess of 9 million passengers during 2005. It currently has over 40 airlines serving more than 100 destinations and is a major contributor to the West Midlands economy.

Mark Hattersley has been the Chief Accountant at BIA for the last six years. His presentation will cover the history of the airport and how it has developed to its current size and configuration, including its current market share and competitive position. Mark will also give an overview of the Masterplan consultation process which will be underway. This looks at how the airport may develop over the period to 2030, including the potential for both a runway extension and a second runway.

Please park in multi storey car park number 3 – Diamond House is directly opposite this car park. For further directions, if needed, please see the website [www.bhx.com](http://www.bhx.com)

## Coventry

### CIMA Biz.Net: E-Business

Wednesday 8 February, 6.15 for 7.00pm

The brave new world of e-commerce. What are the recent developments in e-commerce, and how feasible is it to emulate these developments in your business? Case studies and examples will be used to illustrate some of the best practices used by organisations to implement e-commerce strategies successfully. In addition, less successful cases will be used to illustrate where lessons can be learnt, and common problems avoided.

This talk will not focus on the technical aspects of developing or implementing e-commerce, but instead will emphasise the communication and management issues which need to be addressed.

Dr Gerry Unwin has 25 years' experience in information systems management, consultancy, and project management. He is currently engaged in research and lecturing at Coventry Business School, where he has been employed for the last 14 years. He has published research papers in Project Management, E-commerce and Teaching and Learning at international conferences and in academic journals. He also contributes to postgraduate teaching at Henley Management College, Liverpool University and the Brigade Command Course at The Fire Services College.

## West Midlands – P.I.N.

### (Professional Institute Network) Group

#### Identity Theft

Thursday 9 February, 6.15 for 7.00pm

Mike Brown spent some 27 years in UK Banking. As part of Nat West Bank's Inspection team he investigated internal and external frauds. He has retained a close interest in the ever-changing nature and methods of the fraudsters.

#### What is identity theft?

It is the fastest growing white-collar crime, increasing at nearly 500% a year. At this rate, the UK's banks' fraud avoidance bureau CIFAS, Credit Industry Fraud Avoidance System, claim that 'this type of fraud will become the most serious, with significant losses'.

#### Is there a problem?

It's estimated that more than 100,000 people are affected by identity theft in the UK each year, costing the British economy over £1.3 billion annually, according to Home Office figures.

#### How does it happen?

There are numerous ways in which crooks get hold of your personal information, some of the main ones will be highlighted.

### Ways to protect yourself

There are a variety of ways to protect against identity theft. Mike will provide some basic guidelines.

#### Credit Card Fraud

Mike will touch upon how the banks in the UK are dealing with this type of fraud, in particular the introduction of Chip and PIN.

#### IT Fraud

Mike will highlight the areas of this type of fraud that have recently come to light.

Places are £10 per person and cheques should be made payable to CIMA West Midlands.

### West Midlands

#### Area Student Conference

**Saturday 18 February, 9.30am to 4.30pm**

See page 2 of *Network News* for further details.

### North West Midlands

#### Project Management

**Wednesday 1 March, 7.00 for 7.30pm**

Winston Sherman is a senior training and development consultant with over 10 years' experience. He specialises in all aspects of management, leadership and team working including project management of which he is accredited by the Association of Project Managers as a trainer. A major part of Winston's earlier career was with ICI where he spent over 20 years working for various businesses in a variety of project and service management roles. His extensive experience as a project manager gave him the opportunity to develop his interests in communications and interpersonal skills.

This session will give the audience an understanding of the stages of a project life cycle as well as a feel for the key skills needed to become an effective project manager. Techniques for planning effectively and managing project implementation from business case approval through to completion, as well as the actions required to ensure that project outcomes are delivered to plan, will also be covered.

The 'process' components of project management will be related to the 'people' skills which must be exercised by project managers. Important areas such as matrix management, utilising the skills of project staff and managing relationships with project clients/sponsors will be highlighted and discussed.

### Area/Members in Practice

#### CIMA Biz.Net: Consulting and Self Employment

**Monday 6 March, 6.15 for 7.00pm**

Is consulting and self-employment for you? This event will focus on:

- the decision to go into practice
- starting a practice and surviving the early years
- professional and business development
- the consultant as a resource for your organisation
- professional practice - a positive career choice
- the range of work covered by Members in Practice (MiPs)
- MiPs in a CIMA context.

Colin Longhorn has been in private practice in Scotland for over 25 years, having started in 1975 after 10 years in industry, working for some of the UK's largest companies. His professional practice experience includes providing a wide range of accounting services to small firms in the UK, mainland Europe, Hong Kong and America. He has also lectured in accountancy and taxation.

An enthusiastic advocate of professional networking, Colin has helped to raise the profile of CIMA's practising arm by promoting the annual Members in Practice Conference and encouraging the growth of regional training. He has been a member of CIMA's Members in Practice Group Committee for over 10 years and also serves on the Professional Standards Committee. Colin has also recently been elected to CIMA Council.

### Coventry

#### An Introduction to Computer Forensics

**Tuesday 7 March, 6.30 for 7.00pm**

Your speaker, Pat Beardmore, recently joined Protiviti as Head of Computer Forensics from the Office of Fair Trading, where he was responsible for establishing a computer forensic facility within the Competition Enforcement Unit. Pat has over a decade of experience within the arena of criminal investigation and law enforcement. The last six years has been spent specialising in the forensic examination of computers and digital media. Pat previously established the first computer forensic unit in the UK that was specifically designed to assist with consumer fraud investigations. Successful investigations included charity fraud, pyramid selling scams and counterfeit goods distribution.

Evidence taken from computers and other digital devices is now playing a crucial role within internal investigations, civil litigation and criminal law enforcement. This presentation will give an overview of the basics of computer forensics followed by some case studies. No specialist IT background is required and the presentation will be free from technical jargon. Some of the latest developments in forensic hardware and software will also be demonstrated.

### Birmingham

#### Diversity – A Business Imperative

**Tuesday 14 March, 6.30 for 7.00pm**

Managing a diverse workforce is increasingly recognised as a key factor in improving efficiency, productivity and overall business success. Globalisation has accelerated and reinforced the need to embrace diversity. In the global market place, the pace of change is faster than ever before. Organisations are striving to keep one step ahead of competitors to gain and sustain market share and to meet the increasingly discerning and sophisticated demands of their customers.

Demographic trends mean that both employee and customer profiles are themselves changing.

For employers, diversity and inclusion in the 21st Century is about more than ending discrimination – it is about effectively engaging all employees towards meeting business objectives and allowing them to utilise their talents to the utmost – unlocking the potential of all employees for competitive advantage.

This presentation and discussion will touch on some key facts about the business case for diversity and the diversity journey to date of Jaguar and Land Rover (JLR).

Our speaker, Elaine Keight, joined JLR from the parent company Ford where she spent 5 years managing a number of high profile organisational change projects on a local, European and global basis. Prior to this, she worked for the French Chamber of Commerce as a consultant to French companies undergoing organisational change. Before her transition into the private sector, Elaine worked for many years in the public sector, becoming Assistant Chief Executive of Oxford City Council prior to her move to France.

### Birmingham

#### TOPCIMA

**Tuesday 28 March, 6.00 for 6.30pm**

TOPCIMA is designed to test higher level skills and ability in applying technical knowledge and judgement to solve multi-orientated problems within an industry context.

This presentation given by a BPP lecturer will show you how to:

- become familiar with the pre-seen material for the TOPCIMA Case Study
- analyse the pre-seen material in a structured manner
- apply theory to a practical scenario - an essential part of TOPCIMA
- apply your understanding of the industry to the requirements set
- pass TOPCIMA.

An event not to be missed!



## Local Events for your CPD

With the introduction of CIMA Professional Development, the new CPD scheme applicable to all members from 1 January, we know that many of you will now be in the process of assessing your CPD needs and the types of activities you will undertake as part of your development plan.

An ideal starting point for the assessment of your needs is the CPD Planner which was launched in September last year. This online self-assessment tool has been specifically designed for CIMA members and enables you to assess, plan, evaluate and record your CPD in line with the requirements of the new scheme. (The Planner can be accessed via the My CIMA area of the website or by going to the URL [www.cimacpdsolutions.com](http://www.cimacpdsolutions.com))

After you have undertaken the first stage of the Development Cycle and assessed your development needs, you will then be ready to select the activities which will enable you to meet your own personal development objectives. Needless to say, there are many types of activities which will be appropriate; some of which we are sure are part of your day-to-day role (e.g. project management, mentoring and reading technical articles and magazines) and others which will be more formal, organised events such as the ones arranged by your local CIMA branch.

Supporting members in their CPD is one of our key aims and the local branch committees will be designing and staging a programme of events across the West Midlands region which will help you to maintain and develop your professional competence and ethical awareness. You may, therefore, find that attending these local events will be a key component of your CPD activities plan.

In November, a large number of CIMA members heard Nigel Race, CIMA's CPD manager, talk about the CPD requirements. Nigel will again be presenting on CPD in January in Stoke-on-Trent. Please see the local events page for full details of this event.

For further information about CIMA Professional Development, please see the Quick Reference Guide to CPD for Members, which was sent out to you in November or consult the website at: [www.cimaglobal.com/cpd](http://www.cimaglobal.com/cpd). For a full programme of events in your area please see the back page of *Network News*.

## Career Watch - a Regional View from a Recruitment Specialist

### Improve your career prospects – make the most of your 'soft skills' training

With CPD sharply in focus, it's never been more crucial for members to improve their knowledge and skills to compete in the jobs market, says Clare Keniry of Hays Accountancy & Finance.

As management accountants continue to get closer to the front line of business, development of technical skills alone is no longer enough to advance your case for being a potential star employee at the organisation of your dreams. Finance professionals looking at achieving senior management or executive status, or even running their own business, must invest time in learning – and putting into practice – so-called soft skills such as people management, project management, presentation ability, communications, personal effectiveness and assertiveness. Those who have already experienced working alongside colleagues in sales, marketing and business developers, or who have been put in customer-facing situations (such as negotiating credit facilities or procurement agreements), will acknowledge how important it is for tomorrow's accountants to be at ease when dealing with people in non-finance positions or when overseeing major projects that require a number of parties to be co-ordinated and pulled together, with various balls being kept in the air at any one time.

One of the key priorities for employers we speak to across the country, when they're recruiting into the finance team, is that their new recruits must demonstrate a high degree of competence in these

soft skill areas. This doesn't just mean coming across at interview as a good communicator (although of course that helps); it's also about making it clear – in your cv and in your interview answers – that you've taken positive steps to upskill yourself beyond purely technical finance issues.

To get an edge over your peers in the jobs market, all recruiters would strongly recommend that you take advantage of every opportunity you have to build your soft skills. It's all too easy to be dismissive of the HR department when details of training courses in listening skills, time management or decision-making are sent round. Yet accountants are often the victims of the prejudices and misconceptions of non-finance personnel who can actually influence recruitment decisions. So making the effort to improve and practise your soft skills can be a passport to an interview or even to the job itself.

And think about it – with your peers all striving to meet the same CPD demands, it's vital that you take positive steps to make your cv stand out. If you can show in your list of achievements and responsibilities that you've trained in a range of management and "people" skills, then, in the competition for the most highly prized jobs, you're likely to be instantly ahead of the game.



## Did you know you can now select a branch of choice?

Members and students are allocated a branch based on their home address. However, you may find it more convenient to attend events hosted by a different branch.

If this applies to you, you can now go online and choose an additional branch.

To select an additional branch, you will need to go to [www.cimaglobal.com](http://www.cimaglobal.com) and log into My CIMA using your Contact ID and password. Then select the branch you would like to receive information about from the drop-down list in the 'My communication preferences' section under 'My details'. You will then receive information about events for this branch as well as your home branch.

## Date for your diary

Friday 23 - Saturday 24 June 2006

**Members in Practice Conference**  
Heythrop Park, Oxford

More information will be posted on CIMA's website.

# Programme of Events

January-March 2006

Date	Time	Topic   Speaker	Venue	Cost   Inclusions
Wed 11 Jan	6.30 for 7.00pm	<b>CPD Developments in CIMA</b> Nigel Race, CIMA	Holiday Inn Stoke-on-Trent Clayton Rd, Newcastle under Lyme, Staffs ST4 5DL (just off Junction 15 M6)	No charge Refreshments on arrival
Wed 25 Jan	6.30 for 7.00pm	<b>A Five Step Approach to a New Job with Andrew Farr Associates</b> Andrew Farr and Simon Thomas, Andrew Farr Associates	Inspire Room The Orange Studio Cannon St Birmingham B2 5ER	No charge Refreshments on arrival
Wed 1 Feb	6.30 for 7.00pm	<b>Birmingham International Airport – The Past, The Present and The Future?</b> Mark Hattersley, BIA	Diamond House Birmingham International Airport B26 3QJ	No charge Refreshments on arrival Places must be pre-booked
Wed 8 Feb	6.15 for 7.00pm	<b>CIMA Biz.Net: E-Business</b> Dr Gerry Unwin	Courtyard Marriott Hotel London Rd, Ryton on Dunsmore Coventry CV8 3DY (A45)	£15 members/ students, £25 others Buffet on arrival
Thurs 9 Feb	6.15 for 7.00pm	<b>Identity Theft</b> Mike Brown, University of Wales	Warwick Suite Hilton Metropole Hotel NEC, Birmingham B40 1PP	£10 per person Refreshments on arrival
Sat 18 Feb	9.30am to 4.30pm	<b>Area Student Conference</b>	Novotel Hotel Broad St Birmingham B1 2HT	£15 per student Refreshments and hot buffet lunch
Wed 1 Mar	7 for 7.30pm	<b>Project Management</b> Winston Sherman MaST International Group plc	Holiday Inn Stoke-on-Trent Clayton Rd, Newcastle under Lyme Staffs ST5 4DL (just off junction 15 M6)	No charge Refreshments on arrival
Mon 6 Mar	6.15 for 7.00pm	<b>CIMA Biz.Net: Consulting and Self Employment</b> Colin Longhorn, Brown and Longhorn Chartered Management Accountants	The Westley Hotel Westley Rd, Acocks Green Birmingham B27 7UJ	£15 members/ students, £25 others Buffet on arrival
Tues 7 Mar	6.30 for 7.00pm	<b>An Introduction to Computer Forensics</b> Pat Beardmore, Protiviti	Courtyard Marriott Hotel London Rd, Ryton on Dunsmore Coventry CV8 3DY(A45)	No charge Refreshments on arrival
Tues 14 Mar	6.30 for 7.00pm	<b>Diversity – A Business Imperative</b> Elaine Keight Jaguar and Land Rover	The Westley Hotel Westley Rd, Acocks Green Birmingham B27 7UJ	No charge Refreshments on arrival
Tues 28 Mar	6 for 6.30pm	<b>TOPCIMA</b> BPP TOPCIMA Lecturer	BPP Professional Education 3rd Floor, Canterbury House 83-85 Newhall Street Birmingham B3 1LH	No charge Refreshments on arrival

## Dates for your diary

Full details will be in the next edition of *Network News*, on CIMA's website and in *Financial Management*.

**Friday 28 April – Coventry President's Dinner**  
Coventry Golf Club, Finham, Coventry

Ian Christison, CIMA President will be attending

**Friday 28 April – North West Midlands' Annual Dinner**  
Tillington Hall Hotel, Stafford

John Coghlan, CIMA Deputy President will be attending.